



Speakers' Bios

(in order of appearance)

(further information about each speaker and/or their affiliation is available, via the web, by clicking on their name below)

“Foreign Direct Investment Outlook: Bolivia & Ecuador”

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Henry Burnett

Partner with Fulbright & Jaworski since 2002, where he assists clients with disputes relating to breach of contract, domestic and international telecommunications issues, business torts, intellectual property (e.g., copyright, trademark, trade dress, unfair competition, false advertising, licensing, right of publicity), music publishing, management and recording agreements, professional liability and issues relating to insurance and reinsurance.

An experienced trial lawyer who started his career as a prosecutor in Brooklyn, New York, Harry Burnett concentrates on general commercial litigation, international arbitration proceedings, and ADR in state and federal forums. Harry is Co-Head of the Fulbright's Latin America Practice Group and the New York location's International Arbitration Group.

His international dispute resolution experience includes handling inbound litigation matters for foreign clients, primarily from Latin America, and international arbitration disputes including arbitrations administered by the AAA's International Centre for Dispute Resolution and the International Chamber of Commerce as well as *ad hoc* arbitrations under the UNCITRAL Rules involving parties from Latin America, West Africa, Eastern Europe and elsewhere.

His litigation clients include companies and individuals in the voice and data communications business, oil and gas industry, energy sector, securities industry and music and entertainment fields.

He received his JD degree from Vanderbilt University School of Law and his BA in Philosophy & Spanish from the University of Notre Dame.

Iván C. Rebolledo

Managing Partner of TerraNova Strategic Partners LLC, an international advisory firm focusing on the Andean region of Latin America. The firm advises clients on economic and political risk, corporate social responsibility, legislative monitoring, strategic corporate communications as well as international government relations.

In addition, he is President of the Bolivian-American Chamber of Commerce, which was established in 1983 to promote trade and commerce between Bolivia and the U.S.

He has previously served with the United Nations in various capacities and countries, including the UN Development Programme, UN Office on Drugs and Crime, the UN International Drug Control Programme; and the Secretariat. He has worked as an independent advisor/consultant with the OAS; IADB; World Bank; OECD; European Commission; American Express Company; PPL Global; and others. He co-founded VentureMate.com, an internet start-up company, focusing on global deal flow and bringing together entrepreneurs in search of capital and investors seeking private equity, on a web-based platform. Prior to joining the UN system, he served as Deputy Director, Latin American Affairs at the Americas Society/Council of the Americas. He has lectured and published numerous articles on foreign affairs, ranging from international drug policy, inter-American relations, as well as Andean politics and economic development, as well as being a regular analyst/commentator in the media.

He received his undergraduate degree in Political Science/International Relations from New York University and a graduate degree in Latin American Economic and Political Development in a joint degree program from the School of International and Public Affairs at Columbia University and the Center for Latin American and Caribbean Studies at New York University.

Brian Bradshaw

Partner in Fulbright's Energy Practice, having joined the firm from another major international law firm in 2006.

He has extensive experience in a broad range of energy transactions. In particular, he focuses on cross-border and international projects, with an emphasis on the development and financing of LNG liquefaction and re-gasification terminals and other large-scale energy infrastructure projects.

He regularly advises on energy and infrastructure projects throughout Latin America and the Caribbean, and in the Middle East and Africa. Brian has represented clients in significant transactions in Argentina, Bolivia, Brazil, Dominican Republic, Guatemala, Indonesia, Israel, Nicaragua, Nigeria, Malaysia, Mexico, Panama, Peru, Uruguay, Venezuela and Yemen. His clients include project developers, commodity sellers and purchasers, lenders, investment banks and equity investors.

His energy project development experience specifically includes structuring and negotiating LNG supply agreements, terminal use agreements and other LNG-related contracts, license and concession agreements, development agreements, stockholders' agreements, hydrocarbon sales agreements, gas transportation agreements, gas compression agreements, fuel supply agreements, interconnection agreements, EPC contracts, tolling agreements, power sales contracts, operation and maintenance agreements, land acquisition agreements and other project documentation.

He is experienced in negotiating the full range of project and commercial financing documentation for energy/infrastructure projects. His experience throughout the energy value chain on projects enables him to identify major project risks before they

become impediments to funding, and to advise clients in devising appropriate risk mitigation plans to structure around them.

He received his JD degree from the University of Houston School of Law, his MBA from the University of Houston and his AB degree from Washington University.

Pieter Bekker

Partner in the International Dispute Resolution Group at McDermott Will & Emery LLP. His practice focuses on public international law advice and international arbitration and litigation. He is a former staff lawyer in the Registry of the International Court of Justice and serves on the Executive Council of the American Society of International Law. He has basic and doctoral degrees in International Law from Leiden University and a Master's degree from Harvard Law School. The author of three books and over 100 articles in leading journals, he teaches international investment arbitration as a member of the adjunct faculty of Columbia Law School in New York. He is listed in *Who's Who in Public International Law* and has been peer-selected as a *New York Super Lawyer* in the International and ADR categories for consecutive years.

Ramiro Guevara

Senior Partner at Guevara & Gutierrez; admitted to bar, 1985, Bolivia; St. John's University, New York (undergraduate studies, 1971-1973); Université des Sciences Sociales, Toulouse (Certificat d'Aptitude a l'Administration des Entreprises, MBA, 1983); Institut d'Etudes Internationales et de Développement, Toulouse (Studies in International Commerce, 1983); Universidad Mayor de San Andrés (Lawyer, 1985); Instituto para el Desarrollo de Empresarios y Administradores (Studies in Banking Law, Labor Law, Warrants, 1987-1989); Institut International de Droit du Développement, Rome (Seminar on Investment Treaties, Investment Contracts and Joint Ventures, 1989). He focuses his practice in Corporate; Hydrocarbons; Electricity; Water; Mergers and Acquisitions; Banking; Capital Markets; Project Finance; Arbitration

He is Professor of International Commercial Law and Commercial Law, Universidad Católica Boliviana. He has served on the Board of Directors of Yacimientos Petrolíferos Fiscales Bolivianos, 1989; Banco Central de Bolivia, 1989; Nacional Financiera (Second Tier Banking Institution), 1996-1997; National Stock Exchange Commission, 1994-1996. General Counsel, Banco Central de Bolivia, 1987-1989. Legal Counsel, Commission of Negotiation of Bolivia's Foreign Debt, 1987-1989. Ministry of Foreign Affairs, Officer in Charge of Uruguay, Brazil and Western Europe, 1983-1986. Second Secretary, Bolivian Embassy, Israel. Member, Drafting Commissions: Central Bank Law; Arbitration and Mediation Law; Exports Promotion Law; Securities Law; Pension Fund Law; Hydrocarbons Law. Organized Workshops: Investment Methods Using Investment Bonds, International Arbitration, Financial NGO's Law for Non-Lawyers. He is a member of the Bolivian Bar Association; International Bar Association; American Bar Association; Bolivian Chamber of Commerce Arbitration Commission.

Santiago Bustamante

Partner at Tobar & Bustamante Abogados in Quito, Ecuador, whose practice focuses on Intellectual Property, Civil Law, Public Contracting, Corporate Law, Arbitration. He has served as President, Ecuadorian-Colombian Chamber of Commerce, 1997-2000; Director, Ecuadorian-American Chamber of Commerce, 1997-1999; President, Inter-American Association of Industrial Property (ASIPI), 1997-2000; Member, Technical Assistance and Funding Subcommittee, INTA, 1998; Member, Board of Directors, Quito Chamber of Commerce Board of Directors. He has taught Commercial Law at the Universidad Católica, 1990-1992; Industrial Property Law from 1990-1992 and Commercial Law from 1998 to the present at the Universidad de las Américas. Member, Quito City Council, 1986; Member, Supreme Electoral Committee, 1988;

Legal Advisor, Ecuadorian Monetary Board, 1992; Director, Social Investment Fund of Ecuador, 1993-1996.

He graduated in 1979 from the Universidad of Ecuador and has a Master's of Law degree from Harvard Law School (1982). He is a member of the Quito Bar Association; INTA; AIPPI; ASIPI.

William D. Wood

Partner in Fulbright & Jaworski LLP's Houston office since 1993 where he concentrates his practice on the defense and prosecution of commercial and business litigation matters, with an emphasis on energy industry matters. He has been involved in the trial and arbitration of numerous cases of domestic and international origin, often defending cases in jurisdictions unfriendly to defense interests, obtaining defense verdicts when defending, and multi-million dollar verdicts and settlements when prosecuting.

He has prosecuted and defended claims involving breach of contract, tortious interference, state and federal antitrust, misappropriation, common law and statutory fraud, negligent misrepresentation, business disparagement, state and federal securities actions, product liability, nuisance, trespass, conversion insurance coverage, breach of fiduciary duties, shareholder oppression, and *qui tam*. He has litigated these claims arising from a variety of U.S. and international contractual arrangements,

Mr. Wood's active trial, arbitration and litigation practice also includes advising clients on litigation avoidance strategies, and litigation preparedness in connection with disputes that appear likely to result in litigation.

He has litigated matters on behalf of domestic and foreign corporations and other entities and individuals involved in the energy, real estate, brokerage, insurance, banking, manufacturing, retail, construction, agriculture, and food products industries. He works with an extensive network of industry consultants and legal practitioners in foreign jurisdictions.

In connection with his international practice, he has worked on matters involving the following countries: Bolivia, Brazil, Canada, Costa Rica, Chile, Ecuador, Equatorial Guinea, El Salvador, England, Germany, Guatemala, Honduras, Israel, Mexico, Nicaragua, Nigeria, Oman, Panama, Peru, Philippines, Spain and Venezuela.

Mr. Wood is a senior member of the firm's Energy Practice Group, Co-Chair of the firm's Energy Litigation Practice Group, Co-Chair of the firm's Latin America Practice Group and Co-chair of the firm's International Litigation Practice Group.

He received his JD degree from the University of Houston School of Law and a BBA in Accounting from Texas A&M University

Benedict Kingsbury

Is the Murry and Ida Becker Professor of Law and Director of the Institute for International Law and Justice at New York University School of Law. He also directs NYU Law School's Program in the History and Theory of International Law, with Global Professor Martti Koskenniemi; and he co-directs the Global Administrative Law Project with Richard B. Stewart. He became Chair of the Law School's Graduate Division in 2007.

After completing his LL.B. with first class honors at the University of Canterbury in New Zealand in 1981, Professor Kingsbury was a Rhodes Scholar at Balliol College, Oxford.

In 1984 he graduated at the top of his class in the M.Phil in International Relations at Oxford, supervised by the distinguished theorist Hedley Bull. He subsequently completed a D.Phil in Law at Oxford, supervised by Chichele Professor Ian Brownlie QC, and thereafter held a permanent teaching position in the Law Faculty at Oxford before moving to Duke University in 1993. Kingsbury has been on the permanent faculty at the Law School since 1998. He served for 10 years on the Editorial Board of the *American Journal of International Law*, and was awarded the *Journal's* Deak Prize for the best article by a younger scholar. He is a member of the Scientific Committee of the Centro Internazionale di Studi Gentiliani, and of the Advisory Boards of the *European Journal of International Law*, the *NYU Journal of International Law and Politics*, the *Indigenous Law Journal*, the *Journal of International Law and International Relations*, and the *New Zealand Yearbook of International Law*. He served on the program committee for the American Society of International Law's centennial meeting.

His research and publications reflect a strong commitment to a broad, theoretically-grounded approach to international law, closely integrating work in legal theory, political theory (including international relations theory), and history. He has sought to make an ethical case for sovereignty and for a critical positivism in international law. He is prominent among legal scholars who have argued for the importance and explanatory power of constructivist approaches to concepts such as "compliance" and "indigenous peoples." In works on the Grotian tradition in international law, and on such writers as Alberico Gentili and Lassa Oppenheim, he has traced the role of particular theories of international society and international politics in the history of international law. With NYU colleague Richard Stewart, he initiated and directs the IILJ's Global Administrative Law Research Project, a pioneering approach to issues of accountability and participation in global governance.

He has written on a range of specific contemporary international law topics, extending from trade-environment disputes and the United Nations to interstate arbitration and the proliferation of international tribunals. He has had extensive academic and practical involvement with issues relating to indigenous peoples.

He has been a visiting professor at Harvard Law School, the University of Tokyo Law Faculty, the University of Padua, and the University of Paris-I (Pantheon-Sorbonne). He was the inaugural Caldwell Lecturer at Trinity College, University of Melbourne, and was the New Zealand Law Foundation Distinguished Visiting Fellow in 2003.

Gaston Bilder

Is Senior Legal Counsel for Alstom Power Systems based in Baden, Switzerland.

From 2002 until recently, he had been General Legal Counsel of Empresa Petrolera Chaco S.A., an integrated energy company, where he was involved in the renegotiation of the hydrocarbons concession contracts with the Government of Bolivia. Previously, he had been Head of Community Relationships with the same company. He has extensive international experience in energy law, cross-border M&As, project finance, litigation and in the design of strategies and implementation of projects for the economic development of indigenous communities.

He established Chaco's corporate responsibility group in 2004 and spearheaded the development of the company's corporate responsibility program, including participation in the UN Global Compact and the Extractive Industries Transparency Initiative, as well as its annual corporate responsibility report.

He has worked both as in-house and external counsel for some of the largest energy companies and law firms in Latin America. From 2000-2002, he worked in Argentina with Alfaro Abogados, where he was local counsel for international development banks in an international energy project and in infrastructure finance, as well as having acted as advisor for foreign and national companies in antitrust and consumer law. Prior, he was in-house counsel on energy matters for Perez Companc S.A., having participated in several bidding contests in Brazil, Mexico, Perú, Venezuela and Colombia. He had also worked for Baker & McKenzie and Maciel, Norman & Asociados.

He graduated from the Universidad de Buenos Aires, Argentina as an attorney in 1993 and as Certified Translator in 1995. He has a MA degree on Oil and Gas Law from the Universidad de Buenos Aires and another MA degree in Law and Diplomacy from the Fletcher School at Tufts University, where he specialized in International Business (Finance) and International Commercial Law.

Roque Bernardo Bustamante

Is Legal Counsel to Sociedad Internacional Petrolera Ecuador (affiliate of Empresa Nacional del Petróleo – Chile) in Quito and a Partner at Bustamante & Bustamante. His practice focuses on Oil and Gas, Mining, Intellectual Property, Litigation, Foreign Investment, Project Finance, and Corporate Law.

Served as Chief Legal Advisor to EnCana Corporation (Canada) in the sale of all their Ecuadorian assets to Andes Petroleum Company Limited, a subsidiary of China National Petroleum Company (CNPC) and China Petroleum & Chemical Corporation (SINOPEC), which at the time, was Ecuador's largest transaction (US \$1.4 billion).

He has also worked with Taurus Petroleum; Ascendant Copper; Aconcagua Resources; Atlas Molly Corporation; BNP Paribas; Alberta Energy Company; Glencore/BHP Billiton.

He graduated as an attorney in 1989 and holds Doctor of Jurisprudence degree from the Universidad Católica of Ecuador and a Master of Intellectual Property from the Franklin Pierce Law Center (1982). He is a member of the Quito Bar Association.

Mauricio Costa du Rels

Partner, Würth Kim & Costa du Rels S.C., Santa Cruz, Bolivia. His practice focuses in Corporate; Hydrocarbons; Electricity; Mergers and Acquisitions; Tax and Arbitration. He was former General Legal Counsel of ELFEC S.A. in Cochabamba, Bolivia, a subsidiary of PPL Global. Since 2004, he has been a member of the Executive Committee of the Bolivian American Chamber of Commerce, as well as its representative in Bolivia. He serves as director for several Bolivian companies and is the author of several books and articles appearing in Latin American law journals.

Mr. Costa du Rels graduated from the Universidad Privada de Santa Cruz de la Sierra in Bolivia as an attorney in 2000. He received his Master of Law degree from Columbia University Law School (2008), where he specialized in International Commercial and Investment Arbitration. He is a member of the Colegio de Abogados de Bolivia, Colegio de Abogados de Santa Cruz; Columbian Alumni Association; and Columbian Latin American Business Law Association.